

# BI360 for Distribution Companies

BI360 Examples from the Distribution Demo Model

A Solver Vertical Industry White Paper

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#### Introduction

BI360 is the first full Business Intelligence (BI) suite that combines the familiarity and flexibility of Microsoft Excel with real time ERP access as well as a powerful Data Warehouse (Microsoft SQL Server) to gather all of the organization's important information in a single, easy-to-manage database. End users have anytime, anywhere access from Excel, a modern Web Portal and Mobile Apps.

The features that differentiate BI360 the most from other BI applications are:

- 1. Third generation Excel add-in for simple or complex reporting and budgeting template design.
- 2. Modern Excel, Web and Mobile end-user front-ends for easy access to information and powerful collaboration.
- 3. Pre-Configured and extensible "smart" data warehouse.
- 4. Deployed as individual modules or as a single, comprehensive BI Suite with a single security model and deployment.

#### Architecture Overview

Below you can see a simplified architecture with all the BI360 modules. The *Reporting, Planning* and *Dashboard* modules can both run live on a number



of different ERP systems as well as off the BI360 Data Warehouse.

Note: For more detailed information about BI360, please email <u>info@solverusa.com</u> and request the document: "BI360 White Paper – Overview of the BI360 Suite."

#### DST01 – Benchmarking Dashboard

This dashboard example compares key financials between your own company and selected public distribution companies. It shows the capability of using the BI360 Data Warehouse to load data from external data sources and then, to design dashboards with the BI360 Dashboard module for userfriendly graphical analysis, in this case used for benchmarking.



## DST02 – Executive Dashboard

This is an example of a distribution dashboard for executives. It shows the use of the BI360 Data Warehouse to combine numerous important data sources and, on a single dashboard, present whatever a company determines as the most essential information to an executive. In this sample dashboard, the following information is included:

- Actual vs Budgeted Revenues Monthly
- Actual vs Budgeted Revenues Twelve month trend
- Gross Margin Twelve month trend
- Inventory turnover rate by distribution center
- Top Customers with drill down to Items
- Top Products (Items) with drill down to Customers
- Top Suppliers



## DST03 – Product Sales Dashboard

This dashboard example focuses on Sales from a Product standpoint. The following information is included:

- Sales by Item (product) this table is also a selector to filter other charts in the dashboard
- Actual vs Budgeted Item Sales Twelve month trend
- Top 5 Items by Gross Margin
- Gross Margin Twelve month trend
- Top Items by Gross Margin with drill down to Customer
- Top Items by Sales with drill down to Customer



#### DST04 – Sales Manager Dashboard

This dashboard example focuses on sales performance from a sales manager standpoint. The Sales Manager table in the top left corner can also be used as a filter and when a person is selected from the list, several of the other components in the dashboard will then automatically filter on that person. The following information is included:

- Sales by Sales Manager this table is also a selector to filter other charts in the dashboard
- Sales by Customer ranked high to low
- Actual vs Budgeted sales Twelve month trend
- Gross Margin Twelve month trend
- Gross Margin by top 5 customers
- Accounts Receivable by customers with highest AR Aging
- Sales by Sales Manager with drill down to Customer
- Sales by top products with drill to Customer



#### DST05 – Customer Sales Dashboard

This dashboard example focuses on sales from a customer standpoint. The Customer sales table in the top left corner can also be used as a filter, and when a customer is selected from the list, several of the other components in the dashboard will then automatically filter on that company. The following information is included:

- Sales by Customer This table is also a selector to filter other charts in the dashboard
- Sales by Product (Item) ranked high to low
- Actual vs Budgeted sales Twelve month trend
- Gross Margin Twelve month trend
- Top Customers by Gross Margin ranked, with drill to Product
- Top Customers by \$ Sales, ranked, with drill to Product
- AR Aging by Customer ranked



#### DST06 – Customer Rating Dashboard

This dashboard example focuses on customers and ranks them based on 6 various criteria, included a combined rating of all the criteria. The purpose of this customer rating is to give sales and customer service teams a powerful decision-making tool to decide on service levels, whether to keep customers or not, which customers are most valuable, etc.

Both the Customer charts on the left in the dashboard can also be used as a filter and when a customer is selected from the list, the five charts on the right side of the dashboard will then automatically filter on that company. The following information is included:

- Top 20 Customers based on a combined, weighted rating this table is also a selector to filter other charts in the dashboard
- Bottom 20 Customers based on a combined, weighted rating this table is also a selector to filter other charts in the dashboard
- Customer Detail lists metrics like Payment terms, Sales Rep, City, Distance from Distribution Center to the Customer
- Customer purchase amount Twelve month trend
- Customer AR Aging Twelve month trend
- Customer Gross Margin Twelve month trend
- Customer Orders per Month Twelve month trend



## DST07 – Distribution Center Dashboard– Inventory Item Comparison

This dashboard example focuses on Key Performance Indicators (KPIs) for Inventory Items (products) in Distribution Centers. Period and Distribution can be chosen in the filters in the top right corner. Distribution center can also be selected in the table on the right side of the dashboard and will filter all the charts when selected.

- Back Order Rate (%)- ranked by Item
- Inventory Value (\$) ranked by Item
- Quantity on Hand ranked by Item
- Inventory Carrying Cost (%) ranked by Item
- Order Cycle Time (hours) ranked by Item
- Rate of Return (%) ranked by Item
- Inventory to Sales Ratio ranked by Item
- Order Picking Accuracy (%) ranked by Item
- Inventory Turnover Rate ranked by Item
- Perfect Order Rate(%) ranked by Item
- Sell Through Rate (%) ranked by Item



# DST08 – Distribution Center Dashboard– Location Comparison

This dashboard example focuses on comparing different distribution centers based on Key Performance Indicators (KPIs) for Inventory Items (products) they are carrying. Period and Item can be chosen in the filters in the top right corner. Items can also be selected in the table on the right side of the dashboard and will filter all the charts when selected.

- Back Order Rate (%) ranked by Distribution Center
- Inventory Value (\$) ranked by Distribution Center
- Quantity on Hand ranked by Distribution Center
- Inventory Carrying Cost (%) ranked by Distribution Center
- Order Cycle Time (hours) ranked by Distribution Center
- Rate of Return (%) ranked by Distribution Center
- Inventory to Sales Ratio ranked by Distribution Center
- Order Picking Accuracy (%) ranked by Distribution Center
- Inventory Turnover Rate ranked by Distribution Center
- Perfect Order Rate(%) ranked by Distribution Center
- Sell Through Rate (%) ranked by Distribution Center



#### DST09 – Distribution Center Dashboard – Trend Analysis

This dashboard example provides trend analysis for selected Distribution Centers and Inventory Items based on a number of popular Key Performance Indicators (KPIs). Period, Distribution Center and Item can be chosen in the filters in the top right corner. Distribution Center and Item can also easily be selected in the two tables on the left side of the dashboard and will filter all the charts when selected.

- Back Order Rate (%) Twelve month trend
- Inventory Value (\$) twelve month trend
- Quantity on Hand twelve month trend
- Inventory Carrying Cost (%) twelve month trend
- Order Cycle Time (hours) twelve month trend
- Rate of Return (%) twelve month trend
- Inventory to Sales Ratio twelve month trend
- Order Picking Accuracy (%) twelve month trend
- Inventory Turnover Rate twelve month trend
- Perfect Order Rate(%) twelve month trend
- Sell Through Rate (%) twelve month trend

			_							
Distribution Center	(click to sele	ect)	Item (click to s	elect)				Distributi	- Conton Tu	and Analysis
Distribution Center	Description	State	Item Use Des	cription	ProductType	î	07360	Distributio	on Center - Tre	end Analysis
100	Los Angeles	CA	102 Berry	Blast	Juices					
110	Portland	OR	126 Prot	in Boost	Juices			Choose Year	Choose Distril	bution Center Choose Item Use
120	Boise	ID	194 Vegg	ie Dream	Juices			2015	۹ ('100'	م ( <sup>7</sup> 795) م
130	Reno	NV	287 Tenr	er Flow	Soft Drinks	V		L		
140	Dallas	тх	Inventory Turn	over Ra	te		Order Cycle Ti	me (Hrs)		Quantity on Hand
150	Kansas City	KS	14.00	overne			407	(iiis)		140-
160	Stamford	СТ	12.00-							
170	Chicago	IL	6.00				20-			
180	Washington	DC	2.00				∣'≹ <b>I</b> , I,		╷┹╷┹╷┹╷┹╷┹╷	
190	Orlando	FL	20150201502 201502	2150 20150	0158 20150 20158 2015 2015 10	2015120151201609	2015020150201502	50 201505 201505 20150 <sup>1</sup> 20150 <sup>9</sup>	2159205020502050206	อสออสอาสารสารสารสารสารสารสารสารสาร
Back Order Rate (%	)		Inventory to S	ales Ra	tio		Order Picking	Accuracy (%)		Rate of Return (%)
3.00			1:687		_	_	99.60			99.00
2.50-			138				99.20-			98.00-97.00-
1.00-			0.60- 0.40-				98.80- 98.60-			96.00-
	5 6 0 8		860 <sup>±</sup>	1 1			98.20			94.00
215 215 215 215 215 215	21572015210150	015 0 5 0 5 0 5 0 5 0 F	20150 20150 20150 2	5 20 20 2	15° 1015° 1015° 1015° 1015° 1	015 015 0160	10150 10150 10150	6159 20159 20159 20159 2015	225220520520520520	อที่อที่อที่อที่อที่อที่อที่อที่อที่อที่
Inventory Carrying	Cost (%)		Inventory Valu	2			Perfect Order F	Rate (%)		Sell Through Rate (%)
35.00			281				99.00		_	86.02
25.00-			5x- 4x-				98.00-			82,00-
15.00-			3x- 2x-				97.00			
0.00	2 2 2 2				* * * * *		96.00			70.00
		1 A A A A	- Y2, Y2, Y							

## DST10 – Supplier Metrics Dashboard

This dashboard example focuses on Suppliers and a number of related Key Performance Indicators (KPIs). Period, Item and Supplier can be chosen in the filters in the top right corner. Supplier and Item can also easily be selected in the two tables on the left side of the dashboard and will filter all the charts when selected.

The following reports and KPI information are included in this example:

- Supplier report Incl. brand manager, defect allowance, margin (%) and Terms (days)
- Item report Incl. Product Type, Supplier, etc.
- Cost per Drop (\$) Twelve month trend
- Production Time (hours) Twelve month trend
- Back Order Rate (%) Twelve month trend
- Perfect Order Rate(%) Twelve month trend
- Length of Transit (hours) Twelve month trend
- Purchase Trend (\$) Twelve month trend
- Top Items Twelve month trend
- Top Suppliers Twelve month trend



# DST11 – Supplier Rating Dashboard

This dashboard example focuses on Suppliers and ranks them based on 4 different criteria. The purpose of this supplier rating is to give purchase managers and QA (quality assurance) teams a powerful decision-making tool to help negotiate supplier terms, whether to keep certain suppliers or not, which supplier partnerships are most valuable, etc.

- Top 5 Suppliers ranked by Least Complaints, drill to Items
- Defects and Late Deliveries Twelve month trend
- Bottom 5 Suppliers ranked by Most Complaints, drill to Items
- Suppliers ranked by \$ Spend (purchases from Suppliers)
- Defects by Product (Item) ranked by Item, drill to Supplier
- Complaints by Category drill to Item



# DST12 – Transportation Dashboard – Carrier Comparison

This dashboard example focuses on comparing different Transportation Carriers based on 6 different logistics Key Performance Indicators (KPIs). Period and Distribution Center can be chosen in the filters in the top right corner.

- Average Revenue per Hour (\$) ranked by Carrier
- Claims as a Percent of Freight Cost (%) ranked by Carrier
- Revenue per Mile (\$) ranked by Carrier
- Freight Cost as a Percent pf Net Sales (%) ranked by Carrier
- Percent On-Time Pickups (%) ranked by Carrier
- Freight Cost per Unit Shipped (\$) ranked by Carrier



# DST13 – Transportation Dashboard – Carrier Trend

This dashboard example provides trend analysis for selected Transportation Carriers based on a number of popular Key Performance Indicators (KPIs). Distribution Center, Carrier and Period can be chosen in the filters in the top right corner. Carrier can also easily be selected in the table on the right side of the dashboard and will filter all the charts when selected.

- Transit Time (hours) Twelve month trend
- Average Revenue per Mile (\$) Twelve month trend
- Truck Turnaround Time (hours Twelve month trend
- Average Revenue per Hour (%) Carrier Comparison
- Percent Truckload Capacity Utilized (%) Twelve month trend



#### DST14 – Sales by Customer Report

This is a BI360 report example, and it shows sales by customer and Item class. Customers are listed down the rows, grouped by Region, while Item Class is listed across the columns. The images shows the capability to include pictures within BI360 reports.

Sales Report Variance by Product Class			P									
		Wat	er			Jui	ces			Soft D	rinks	
		March,	2015		A - 4	March	, 2015		A . A	March,	2015	
egion Customer Name	Actual	Last rear	Var (%)	variance	Actual	Last year	Var (%)	variance	Actual	Last rear	Var (%)	variance
arnational	640 676	150 005	2.49/	454.040	550 440		070/	447.000	00.070	00.005	00/	6.765
Aaron Fitz Electrical	126 020	450,305	3476	154,310	559,113	441,175	27%	117,938	89,970	83,205	8%	0,705
Astor Suites	130,930	103,208	3376	33,722	123,438	100,137	23%	23,301	20,593	115,000	5%	1,033
Franchise Office Machines	805,446	397,420	35%	208,026	709,489	572,308	24%	137,181	122,757	115,285	6%	1,472
Greenway Foods	273,070	207,317	32%	05,753	234,696	188,933	24%	45,763	41,236	39,320	5%	1,910
Kelly Consulting	495,388	361,049	37%	134,338	452,413	352,749	28%	99,664	73,514	68,417	/76	5,097
Manier State University	683,470	493,185	39%	190,285	625,820	479,192	31%	146,629	101,442	91,118	11%	10,324
C. R. C. Dessantias	705,545	711,554	776	52,010	665,525	680,507	6%	(26,266)	113,047	103,195	-1476	(10,140)
s & s Properties	505,458	562,551	0%	907	508,042	554,408	-376	(20,500)	63,633	105,005	-19%	(19,170)
America												
Boston University	516,005	382,623	35%	133,382	464,077	367,523	26%	96,553	77,077	71,643	8%	5,434
Boyles Country Inns	340,750	256,166	33%	84,584	311,135	244,339	27%	66,796	49,985	46,211	8%	3,774
Center Suite Hotel	516,005	529,612	-3%	(13,608)	464,077	504,532	-8%	(40,456)	77,077	97,579	-21%	(20,502)
Continental Properties	816,857	620,951	32%	195,906	716,232	595,785	20%	120,447	125,427	121,810	3%	3,617
Plaza One	386,395	285,576	35%	100,819	351,428	276,143	27%	75,285	57,643	53,431	8%	4,212
St. Marys Hospital	464,460	572,568	-19%	(108,108)	424,157	548,722	-23%	(124,565)	68,808	110,527	-38%	(41,719)
Revenue	7,372,251	6,139,926	20%	1,232,325	6,627,640	5,886,453	13%	741,187	1,104,408	1,154,310	-4%	(49,902)
PL Variance				· · · )			•					

#### DST16 – Inventory Report

This is a BI360 report example, and it shows Inventory value, Quantity on Hand and other metrics by Distribution Center and Inventory Item.

In the *Customer Orders* column, the report example was designed with a drill down that allows the end user to drill across to the customer orders for that Distribution Center/Item/Period to see details, such as exactly which orders have been placed and from which customers.

In addition, business rules were set up in the report that automatically flags (in Red color) Inventory Items that are outside of the set Min/Max levels.

ntity: eriod:	Corporate U September,	IS 2016									(	<b>b</b> ;360	
emo Note: D	rill down on a	number in the CUSTOM	ER ORDERS column	to see the underlying S	ales Ord	ers (with m	atching Quantity,						
Distribution Center	Item Code	Item Description	Item Class	Supplier	Invent	orv Value	Oty On Hand	Customer Orders	Oty Available	Min/Max OK?	Inv - Min Notifier	30 day Forecast	
00	102	Juice 1	Juices	Juice Forever LLC	s	4,400	98	78	20	ОК	19.6	203	
10	102	Juice 1	Juices	Juice Forever LLC	\$	5,050	122	110	12	ОК	12.2	287	
20	102	Juice 1	Juices	Juice Forever LLC	\$	5,100	113	91	23	ОК	22.7	236	
50	102	Juice 1	Juices	Juice Forever LLC	\$	4,900	109	125	(16)	Low	-16.3	152	
50	102	Juice 1	Juices	Juice Forever LLC	\$	4,900	109	125	(16)	Low	-16.3	152	
70	102	Juice 1	Juices	Juice Forever LLC	\$	5,350	122	141	(18)	Low	-18.4	171	
80	102	Juice 1	Juices	Juice Forever LLC	\$	5,500	118	136	(18)	Low	-17.7	165	
90	102	Juice 1	Juices	Juice Forever LLC	\$	4,500	120	138	(18)	Low	-18.0	168	
.00	126	Juice2	Juices	Juice Forever LLC	\$	4,800	107	64	43	ОК	42.7	166	
10	126	Juice2	Juices	Juice Forever LLC	\$	6,417	143	86	57	ОК	57.0	222	
20	126	Juice2	Juices	Juice Forever LLC	\$	5,452	121	73	48	ОК	48.5	189	
50	126	Juice2	Juices	Juice Forever LLC	\$	5,600	124	143	(19)	Low	-18.7	174	
60	126	Juice2	Juices	Juice Forever LLC	\$	4,800	107	123	(16)	Low	-16.0	149	
70	126	Juice2	Juices	Juice Forever LLC	\$	6,417	143	164	(21)	Low	-21.4	200	
80	126	Juice2	Juices	Juice Forever LLC	\$	5,452	121	139	(18)	Low	-18.2	170	
90	126	Juice2	Juices	Juice Forever LLC	\$	4,800	107	123	(16)	Low	-16.0	149	
/tal					\$	83,438	1,884	1,858	26			2,955	

# DST20 – Profit and Loss Report

This BI360 report example shows a formatted Profit & Loss Report. Virtually any financial statement can be designed with BI360's flexible report designer. The example below includes charts and key figures in large fonts to draw the reader's attention to the most important information in the report. Users can drill down to analyze the details behind the numbers.

PR	OFIT & L	.OSS								(	<b>b;</b> 360
Company	US Distribution Co.										March, 2015
Reve	nues		Ś 1.3	317.295			Profit Marg	in	26.13%		-
Profit			ć –	344 266	1,345,574		Revenue/Fr	nnlovee	\$14 318		31.6%
FION	•		<u> </u>	344,200	425,463		Nevenue/Li	iipioyee	914,910		\$ 13,192
Revenue	s 1,300,000 1,310,000	1,320,000 1	I,330,000 1,340,	000 1,350,000	■ Bud Mth ■ Act Mth		Profit Margin 0% 5	% 10% 15%	20% 25%	30% 35%	■ Bud Mth ■ Act Mth
Profi	0 100,000	200,000 3	100,000 400,0	00 500,000	■ Bud Mth ■ Act Mth		Revenue/ Employee 12,500	13,000 1	3,500 14,0	100 14,500	■ Bud Mth ■ Act Mth
			Act Mth	Act Mth LY	Var	Var %	Bud Mth	Var %	Act Ytd CY	Act Ytd LY	Variance
Reven	le										
40010	Juice Revenue		782,411	659,566	122,846	18.6%	760,472	2.8%	2,414,004	1,971,775	442,229
40020	Water Revenue		417,447	378,885	38,562	10.2%	487,687	-16.8%	1,251,049	1,109,726	141,323
40030	Soft Drink Revenue		79,133	69,608	9,524	13.7%	59,578	24.7%	239,402	219,876	19,526
40040	Other Revenue		38,304	39,517	(1,214)	-3.1%	37,837	1.2%	116,078	108,776	7,303
	Total Revenue		1,317,295	1,147,576	169,718	14.8%	1,345,574	-2.1%	4,020,534	3,410,153	610,381
Expense	es										
60010	Full Time - Salary		243,658	208,049	(35,609)	-17.1%	217,369	12.1%	701,461	644,332	57,129
60020	Full Time - Commission		18,017	16,402	(1,615)	-9.8%	18,493	-2.6%	53,614	47,606	6,008
60030	Full Time - Bonus		62,304	52,905	(9,400)	-17.8%	58,673	6.2%	178,329	161,673	16,656
61010	Part Time - Salary		25,334	21,412	(3,922)	-18.3%	23,563	7.5%	73,138	64,901	8,237
14 <b>+</b> H	PLVariance							•			

# DST21 – PL – Consolidation Report

This BI360 report example shows a formatted, consolidated Profit & Loss Report. Virtually any financial statement can be designed with BI360's flexible report designer. The example below shows some of the financial consolidation capabilities of BI360. Other features not shown below include currency conversion, eliminations, adjustments, etc.

The report example also includes charts for some of the key figures to draw the reader's attention to the most important information in the report. Users can drill down to analyze the details behind the numbers.

Consolidation Report Entity: SUS US Distribution Co. Periods: June 2015 Scenario: ACT Actual	US Distribu S EMEA Distribu S To S S Carada Dis Co Asia Distribu	ution Co. stribution ution Co.		
0 500,000 1,000,0	00 1,500,000 :	0 500,000	0 1,000,000 1,500,000	
Revenue	Asia Distribution Co. Lanada Distri	oution co. EWEA Distribution Co.	OS Distribution co. Consolidatei	-
40010 Juice Revenue	403,549	213,450 418,912	1,056,434 2,092,34	15
40020 Water Revenue	199,656	119,955 239,330	506,989 1,065,93	10
40030 Soft Drink Revenue	38,942	24,542 38,174	102,926 204,54	14
40040 Other Revenue	20,220	10,453 20,136	44,601 95,4	.0
	002,308	506,402 /10,551	1,710,950 3,458,2	
Cost of Sales				
	124 692	79 378   130 572	342,409 687,04	.2
50010 COGS - Product Sales	134,002	75,570 150,572	242 402	
50010 COGS - Product Sales Total Cost of Sales	134,682	79,378 130,572	342,409 687,04	12
50010         COGS - Product Sales           Total Cost of Sales           Gross Margin	134,682 527,685	79,378         130,572           289,023         585,978	342,409 687,0 1,368,542 2,771,2	8

# DST22 – Balance Sheet Report

This BI360 report example shows a formatted Balance Sheet Report. Virtually any financial statement can be designed with BI360's flexible report designer. The example below includes charts for key figures in order to draw the reader's attention to the most important information in the report. Users can drill down to analyze the details behind the numbers.



#### DST23 – Cash Flow Report

This BI360 report example shows a formatted Cash Flow Report. Virtually any financial statement can be designed with BI360's flexible report designer. Users can drill down to analyze the details behind the numbers.

Cash Flow Report				
US Distribution Co		11/22/15 12:52 444		
os distributión co.		11/22/13 12:35 AW		
	September, 2015	August, 2015		
Cash Flow from Operating Activities				
Net Income	88,605	(46,335)		
Adj NI to Net Cash Provided by Ops. Activities				
Depreciation & Amortization Expense	(37,987)	(47,301)		
Other Current Assets	(731)	(819)		
Non-Current Assets	(8,096)	(9,887)		
Accounts Receivable	(1,857)	(2,434)		
Accounts Payable	2,029	2,239		
Prepaid Expenses	(926)	(1,000)		
Net Cash Provided by Operating Activities	41,037	(105,537)		
Cach Flowr from Investing Activition				
Durchase of Property Plant and Equipment	(14 194)	(17 993)		
Accumulated Depreciation	42 387	52 830		
Net Cash from Investing Activities	28 194	34 837		
Act cash non investing Activities	20,134	54,057		
Cash Flows from Financing Activities				
Proceeds from Loans	16,044	18,805		
Net Cash from Financing Activities	16,044	18,805		
Not be served by Back		(54.005)		
Net increase in cash	85,270	(51,895)		
Cash at Beginning of Period	941,942	993,837		
Cash End of Period	1,027,218	941,942		
Check - Cash End of Period from Database	1,027,218	941,942		

# DST24 – Accounts Payable Report

This BI360 report example shows a detailed Accounts Payable (AP) Report. Virtually any financial and operational report can be designed with BI360's flexible report designer. Users can drill down to analyze the details behind the numbers.



# DST25 – Accounts Receivables Report

This BI360 report example shows a detailed Accounts Payable (AP) Report. Virtually any financial and operational report can be designed with BI360's flexible report designer. Users can drill down to analyze the details behind the numbers.

ustomer escription aron Fitz El	Link to Invoice From BI360	Link to Invoice Smart Name	Sales			
aron Fitz E			Persion	Document ID	Document Date	Amount
	lectrical	Smart Link to Invoice		11080	09/07/15	2,956.00 2,956.00
dvanced Te	BI360 Link to Invoice ech Satellite System	Smart Link to Invoice		10080	09/03/15	114,415.53 114,415.53
iton Manuj	facturing	Smart Link to Invoice		19850	09/20/15	3,011.00 <b>3,011.00</b>
ssociated I	BI360 Link to Invoice	Smart Link to Invoice		11060	09/07/15	56,042.00 56,042.00
stor Suites		Smart Link to Invoice		78000	09/30/15	842.00 842.00
erry Medic	BI360 Link to Invoice	Smart Link to Invoice		11730	09/10/15	105,079.00
lue Vender	Aidines	Smart Link to Invoice		78030	09/30/15	2,593.00
ue tonuer	BI360 Link to Invoice	Smart Link to Invoice		12700	09/13/15	70,053.00
astie Inn Re	esort	Smart Link to Invoice		78060	09/30/15	2,310.00
ellular Expi	BI360 Link to Invoice	Smart Link to Invoice		13260	09/15/15	2,310.00 119,089.00
entral Distr	ributing	Smart Link to Invoice		78090	09/30/15	1,864.00 120,953.00
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